

DAKAR INTERNATIONAL TRADE FAIR



Améri

Moyen Orient

Asie

Afrique

Dakar

Amérique
Latine

Australie

INFORMATION GUIDE

MCNIA5575



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GENERAL INFORMATION

PRESENTATION OF SENEGAL

The Republic of Senegal is located at the furthestmost western protrusion of the African continent, in the Atlantic Ocean, at the junction of Europe, Africa and the Americas, and at the crossroads of high maritime and air roads; thus constituting a gateway to the continent.

As a democratic and politically stable country, Senegal belongs to the West African Economic and Monetary Union (UEMOA), which has a common currency: the CFA franc, issued by the Central Bank of West African States (BCEAO). The parity of the CFA franc is fixed with the Euro (€1 = FCFA 655.957), thus ensuring its guarantee.

Member of the Economic Community of West African States (ECOWAS), grouping fifteen (15) member States and a market of more than 300 millions of consumers, and the West African Economic and Monetary Union with eight (8) member States and 69 millions of consumers, Senegal has committed itself into a strategy of fast-track (accelerated) growth.

Apart from its geographic position, which vests in it a place of leader and a status of hub in Africa and in the world, the privileged position of Senegal in all these international instances explains the ambition and the real willingness of all countries around the world to promote a productive cooperation with it.

BRIEF ON THE ORGANIZER

With more than forty (40) years of renown experience in the organization of national and international events, the Centre international du Commerce extérieur du Sénégal (CICES) is a leader in the organization of fairs and specialized shows in the West African sub-region. A privileged place for contacts and exchanges, the Centre international d'échanges de Dakar (CIED), where the FIDAK takes place, includes two building sets: an Exhibitions Ground, and a Congress Center.

The CIED is:

- a large hosting capacity of mass events (more than 2,000 participants);
- wide car parks;
- located nearby a Brigade of Gendarmerie;
- a privileged location between the VDN and the Léopold Sédar Senghor international airport;
- multi-purposes pavilions (from 150 to 7,000 sq.m.) and meeting rooms (from 50 to 1,200 seats).

PRESENTATION OF THE FIDAK

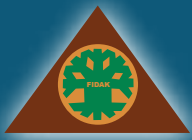
West Africa's pioneering commercial event, the ideal place for the promotion of goods and services, for partnership seeking, of business contacts and exchanges, the Dakar international trade Fair (FIDAK), regularly organized since 1974, remains one of the greatest economic events in Africa in general, and in the West sub-African region in particular.

It was organized every two years from the 1st to the 18th edition; and has been annualized since the 19th edition (2011)

The attendance, at each edition, of hundreds of public and private companies dealing in several lines of activities, and coming from all around the world shows a great interest in the development of your business relations.

The FIDAK has been agreed by the Global Association of the exhibition industry (UFI) since 1978, i.e. as soon as its third edition.





GENERAL INFORMATION

DATES OF THE FIDAK

The Dakar international Trade Fair (FIDAK) is usually organized between November and December in the Exhibitions ground of CICES.

WHY PARTICIPATE ?

The Dakar international trade fair (FIDAK) gives the opportunity to :

- discover the various economic, cultural and touristic potentialities of Senegal, and participating countries;
- broaden or reinforce business relations between participants;
- enter a sub-regional market of more than 300 million consumers (ECOWAS and UEMOA).

EXHIBITORS' PROFILE

The exhibition is intended for firms, manufacturing companies of goods and services, trade promotion organizations, backing organizations, financial institutions, NGO's, and so on.

LINES OF ACTIVITIES

Foodstuffs/Agribusiness, Agriculture/Husbandry/ Fishing, Building/ Real Estate, Hydraulics/ Civil works, Technical Tools and Equipment, Telecommunication Broadcasting, Printing/ Press, Transportation/ Logistics, Energy/ Mining, Games/ Musical Instruments, Bank/ Insurance/ Financial services, Vehicles/ Spare Parts, Office Equipment and Supplies/Learning Tools/ Computer sciences, Home Furniture/ Household appliances/ Indoors and outdoors decoration, Fashion/ Textile/Cosmetics, Leather Goods, Arts and Crafts, Administrative services.

TRADE VISITORS

Importers, exporters, traders, companies' managers, businessmen/women worldwide can participate as trade visitors.

BOOK YOUR STAND

Exhibitors can book their stand in contacting directly the CICES' sales taskforce through phones: +221 33 859 96 03/ 33 859 96 08/ 33 827 96 06/ 33 859 96 22, fax: +221 33 859 96 18, or emails:dec.cices@gmail .com,jeanclaude.ngom@gmail.com, or visit the event's website: www.cices-fidak.com.

FIDAK HIGHLIGHTS

- Scientific forum on sub-topics dealing with the main theme
- B2B Encounters
- National days of officially participating countries
- Dedicated days of private participating exhibitors
- Cultural performances
- Screening tests (Blood glucose, cholesterol, ...)

TRAVELLING TO SENEGAL

Located at five hours flight from France and six hours from America, the Republic of Senegal has got an international airport, serviced by the greatest international air companies, towards various destinations; as well as an international port that can harbour the biggest ships of the world.

The Léopold Sédar Senghor International Airport is serviced by air companies from Africa, Europe, America and Asia.

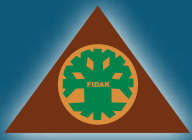
All nationals from ECOWAS member countries, the United States of America, and the European Union shall enjoy total freedom to enter the Senegalese territory, upon production of a valid passport.

Nationals from other countries shall go to the Senegalese Embassies accredited in their respective countries, to get the necessary information on the need or not to have a visa to enter Senegal.

For Nationals from countries where there is no Senegalese diplomatic representation, they can directly contact CICES, by communicating all their travelling data and copies of their passports.

Regarding the sanitary regulations, the following documents are required before entry:





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- Yellow-fever vaccine certificate of more than 10 days and less than 10 years, except for passengers coming from a non endemic zone (ex: Europe);
- Cholera vaccine certificate (for Nationals from African countries).

It is furthermore recommended to the persons who will stay for more than fifteen (15) days in Senegal to undergo a malaria treatment, which, to be efficient, must be started eight (08) days before arrival and continued two (02) weeks after leaving the Senegalese territory.

ACCOMMODATION

Exhibitors and trade visitors can refer to the event's website: www.cices-fidak.com (List of hotels and furnished rooms) or browse www.au-senegal.com.

STAND RENTING RATES

Registration fees :

CFA Fr 75,000 exclusive of taxes

A / PAVILLONS indoors : Tertiaire / Sénégal / Nef / Vert / Brun / Orange

Modules of 25 sq.m stand and by multiples of 25 CFA Fr 45,000 per sq.m x 25 = CFA Fr 1,125,000 exclusive of taxes

B / OUTDOORS

Modules of 50 sq.m stand and by multiples of 50 CFA Fr 45,000 per sq.m x 50 = CFA Fr 2,250,000 exclusive of taxes

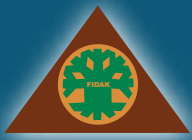
C / HEAVY EQUIPMENT AREAS

Modules of 50 sq. m bare outdoor space and by multiples of 50
CFA Fr 30,000 per sq.m x 50 = CFA Fr 1,500,000 exclusive of taxes

Note: Registration fees and VAT (18%) should be included in the renting charges.

01 euro = CFA Fr 655.957





GENERAL RULES AND REGULATION

CHAPTER 1: GENERAL PROVISIONS

01.01. This Regulation shall, in case of need, be supplemented by an Exhibitor's «guide» or «manual». An Exhibitor's «guide» or «manual» means the document given, sent upon request of the exhibitor, or made available on the event's website (www.cices-fidak.com) and containing information, rules and regulations, forms for ordering services, and any other relevant information relating to the participation of the exhibitor in the Dakar International Trade Fair (FIDAK). It is entirely committing to the exhibitor.

01.02. The term «stand» means the space intended for the presentation of products or services, or the space used to meet customers or colleagues. The «Catalog of the Dakar International Trade Fair (FIDAK)» means an electronic or paper document containing the list of exhibitors, the details of their contacts, the stand allocation plans and any other information related to the Dakar International Trade Fair (FIDAK).

01.03. By signing the application form, exhibitors accept all the requirements and all those that special or new circumstances may impose. They further undertake to comply with all legal and regulatory requirements, including labor laws and safety regulations.

CHAPTER 2: ORGANIZATION AND DATES

02.01. The general organization of the Dakar International Trade Fair (FIDAK) is entrusted to the Centre International du Commerce Extérieur du Sénégal (CICES) – a Government-controlled company.

02.02. CICES is alone entitled to fix the location, duration, opening and closing hours of the event, the stands' renting charges, admission fees, and the registration deadline. It alone determines the categories of persons or companies allowed to exhibit and / or visit the event, and the list of products or services allowed to be exhibited.

02.03. The FIDAK will be held in the CICES' Exhibition grounds. It will be open on weekdays (monday to thursday) from 9:00 am to 9:00 pm, and on weekends (friday, saturday and sunday) from 10:00 am to 10:00 p.m.

02.04. The organizers reserve, at any time, the right to change the opening dates or the duration of the event,

as to determine their extension or their early closure, without the participants being able to claim for any compensation.

CHAPTER 3: REQUEST FOR PARTICIPATION AND ADMISSION TO EXHIBIT

03.01. The application is made using the form issued by the CICES, and broadcast in paper or electronic format. Neither an application form request for participation, nor the reply, nor the receipt of a settlement is a priori admission to exhibit.

03.02. The admission shall become effective upon receipt by the CICES of the participation form duly filled in, signed and accompanied by a 50% down payment of the participation charges; and the written confirmation to the exhibitor by the relevant services of CICES.

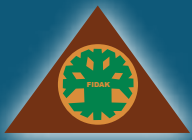
03.03. CICES is the sole responsible of the definition and organization of the sectors of the Dakar International Trade Fair (FIDAK). CICES therefore reserves the right to reject, provisionally or permanently, any application that does not meet the requirements, or opposite the provisions of the application form or those of the general regulations of the FIDAK, or with regard to Public Order or the defense of certain protected interests.

03.04. May be reasons for rejection, permanently or temporarily, incomplete disclosure of required information, the failure to pay the participation fees required by the CICES, the failure of previous commitments, including the present General Regulations, the non-compliance of the applicant, its products or services, with the object, spirit or image of FIDAK, the risk of an attack, through his/its participation, against the protected interests of consumers, and extensively Public Order, the other exhibitors, safety and enjoyment of visitors.

CHAPTER 4: FEES AND PARTICIPATION

04.01. Participation forms must, under penalty of immediate rejection, be accompanied by the 50% advance payment of the participation fee inclusive of value added taxes (vat).





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04.02. In case of lack of payment of the balance of the invoice by 31st October, the organizers may consider participation agreement automatically terminated and simply ban the exhibitor admission within the Fairgrounds; the exhibitor being always accountable of 25% of the full amount of his contract.

04.03. In case an exhibitor, for any reason, does not occupy his stand within three (03) days after the official opening date of the FIDAK, he is deemed to have waived his right to participate. Without prejudice to any other measures to be taken, CICES can use the booth of the missing exhibitor without the latter being able to claim any reimbursement or compensation, even if the stand is allocated to another participant.

CHAPTER 5: SPACE ALLOCATION

05.01. The CICES carries out the layout of the event and assigns the exhibition's spaces.

05.02. Except as otherwise provided by CICES, admission to exhibit confers no right to occupy a specific location. Participation in previous events does not vest, the exhibitor, any right to a specific location.

05.03. In the constitution of group of stands and the allocation of spaces, the CICES would try to take into account the wishes of the exhibitors, the nature and interest of items or services they intend to exhibit, the layout of the stand they plan to install.

05.04. Floorplans forwarded to exhibitors include dimensions as accurate as possible and specify the locations and types of activities that will be organized during the Dakar International Trade Fair (FIDAK).

05.05. In case of urgent need, the CICES reserves the right to modify, whenever it deems it necessary in the interest of the event, at any time before and during the event, and without notice to the Exhibitor: general and special decoration, hours and schedule of entertainment provided that this does not substantially alter the original contract between the exhibitor and CICES. If this policy were to be substantially changed, the CICES should do its utmost to find a solution acceptable to the exhibitor.

CHAPTER 6: BUILDING UP, LAYOUT AND CONFORMITY OF STANDS

06.01. The Exhibitor's «Guide» or «Manual» defines, among others, the deadline to the exhibitor before the opening of the event, for the laying out of his stand and storage of what he will need during the event.

06.02. The exhibitor is required to comply with CICES' instructions regarding Rules and Regulations of incomings and outgoings of exhibits including the movement of vehicles inside the Exhibition grounds.

06.03. The exhibitors or their principals must have completed their installation within dates and time's limits fixed by CICES; exceeded these dates and times, no packing, material, transportation vehicles, external contractors may, under any reason, and however harmful it is for the exhibitor access, be maintained or kept on the site of the event.

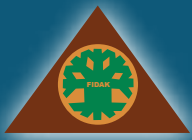
06.04. Stand installation shall in no case damage or modify the permanent installations of the Exhibition grounds, and they should not affect the safety or convenience of other exhibitors and visitors. Any damage caused by the exhibitor will be supported by this latter. For this reason, the exhibitor must subscribe to damage insurance policy.

06.05. Special decoration of the stands is carried out by the exhibitors under their responsibility. It must comply with the general decorations of the event. It shall not hinder the visibility of signboards and safety equipment, or the visibility of neighboring booths, and must not conflict with any provisions of the Rules of Procedure of CICES and / or «guide» or «Manual» of Exhibitors.

06.06. In the exhibition spaces, all materials, including fabrics and carpets must comply with the regulations; the CICES reserving at any time, and at the expense of the exhibitor, the right to remove or destroy any material or improper installation.

06.07. On its own initiative or at the request of an injured exhibitor, CICES reserves before the opening and during the event, the right to delete or modify facilities that detract from the general appearance of the event, would hinder the neighboring exhibitors or visitors, or





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which do not conform to the plans or projects previously submitted. CICES assess the specific situation of the case and is bound by an obligation if it decides to intervene at the request of an exhibitor injured.

06.08. The exhibitor or any person duly authorized to represent him/her must be present on the stand during the visit of the services responsible for security and comply, throughout the event, with the security measures imposed by the authorities, and with the security measures taken by the CICES.

CHAPTER 7: OCCUPATION AND USE OF STANDS

07.01. It is expressly forbidden to exhibitors participating in the Dakar International Trade Fair (FIDAK) to assign, sublet, share, upon or free of charge, all or part of the space allotted by the CICES.

07.02. Unless prior written permission of CICES, the exhibitor may not exhibit on the stand other materials, products or services than those listed in the application form, and may comply with the nomenclature of products or services established by the CICES.

07.03. It is forbidden to put in the stands highly flammable materials, weapons and narcotics.

07.04. Exhibitors are committed to open and manage their stands all the event long. The cleaning of each stand, at the expense of the exhibitor, must be done every day and be completed before the opening hours to the public.

07.05. The booth rental is not a consignment contract. In case of theft on a stand, the exhibitor can not sue against the CICES.

07.06. Exhibitors do not strip their stands and remove any of their exhibits before the end of the event.

07.07. Bulk packaging, covers used during closing hours, objects not used in the presentation stand, staff's cloakroom should be stored away from public view.

07.08. The restaurant service is exclusively provided by (a) catering (s) approved by the CICES. In this respect, it is strictly forbidden to bring into the exhibition grounds

foods and other beverages intended for ensuring catering service for profit.

07.09. Failure to comply with these provisions will be recorded (written) by CICES; on which the latter can rely to reject the participation of the exhibitor in future events.

CHAPTER 8: ACCESS TO THE FAIRGROUND

08.01. No person shall be admitted to the Exhibition grounds without presenting an admission card/badge issued or accepted by the CICES.

08.02. CICES reserves the right to refuse entry or to expel any person, visitor or exhibitor, whose presence or behavior may be prejudicial to the security, tranquility or the image of the event and / or the integrity of the site.

08.03. Admission badges/cards giving access to the event are, under conditions determined by the CICES, given to the exhibitors.

08.04. Admission cards/tickets for people or companies that they wish to invite are, under conditions determined by the CICES, available for the exhibitors. The admission cards/tickets not used can not be returned, refunded or exchanged.

08.05. The distribution (free of charges) and/or sale by an exhibitor or an individual of admission cards/tickets/badges issued by the CICES is strictly forbidden. The reproduction or sale of these cards/tickets/badges may lead to prosecution.

CHAPTER 9: CONTACT AND COMMUNICATION WITH THE PUBLIC

09.01. The exhibitors and their staff must be properly dressed and be perfectly correct with any person, visitors, other exhibitors, organizers, security officers, hostesses or any other service providers, ...

09.02. The stand must be occupied by the exhibitor or his/her representative at all times during business hours for exhibitors (including stands building-up, dismantling, and deliveries) and continuously during official opening hours for visitors.





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09.03. CICES has the exclusive right of writing, publishing and distribution of the official Catalogue of the FIDAK. The information necessary for writing the Catalog shall be provided by the exhibitors under their responsibility, and under penalty of non- inclusion, within the deadline set by the CICES.

09.04. CICES, or its agent, reserves the exclusive right to display in the Exhibition grounds. The exhibitor can use, within his stand, only posters and signs of his own business he has designated during the registration at the Dakar International Trade Fair (FIDAK), excluding all others, within the limits of the requirements for the general decoration. CICES can remove the posters and signs that do not comply with this provision.

09.05. Brochures, catalogs, printed or objects of any kind, may be distributed by the exhibitors on their own stands.

09.06. The distribution or sale of newspapers, periodicals, flyers, raffle tickets, badges, participation forms, even if it relates to a work or charity event, sampling surveys are prohibited in the Exhibition grounds, unless waived by the CICES.

09.07. Any light or sound advertising and all events, shows or demonstrations that could cause crowding in the aisles shall be subject to the prior approval of CICES who may withdraw the permission granted in case of disturbance to traffic to neighboring exhibitors or event.

09.08. Promoting aloud and soliciting, of any form, is strictly prohibited. Exhibitors must under no circumstances obstruct aisles or encroach upon them. The use of high-fi music equipment for calls is prohibited and may lead to the seizure of the equipment.

09.09. The exhibitors must carefully inform the visitors about fair quality, price, terms of sale and guarantees of their products or services in a comprehensive, and objective manner, and comply with regulations. They must not do any advertising or any action likely to mislead or constitute unfair competition.

09.10. The exhibitors undertake to present only products, services or materials, in accordance with the Senegalese law. They take full responsibility of their

products vis-à-vis third parties; the responsibility of CICES cannot in any way be held liable for lawlessness by the exhibitor.

09.11. It is up to each exhibitor to complete, whenever necessary, formalities involved in its participation in the event especially in regard to labor regulations, customs laws, for equipment or products from abroad, hygiene for foodstuffs, or phytosanitary products for animals.

CHAPTER 10: INSURANCE

10.01. Insurance is strictly required for all exhibitors. In addition to the insurance «liability», included in the registration fee, exhibitors may incur additional forms of insurance for their equipment and goods; either these materials and goods are their own assets or those of third parties.

10.02. In the scope of their participation, exhibitors waive all claims in case of accident or damage against:

- CICES;
- all participants in FIDAK;
- leaders, officers, directors and employees of all such persons or organizations.

10.03. CICES may, if necessary, commit the exhibitor to conclude these insurance policies only from an insurer designated by him, and whose rates and contract's clauses will be forwarded.

CHAPTER 11: RELEASE OF STANDS, AND EXHIBITS' EXIT AT THE END OF THE FAIR

11.01. Exhibitors should release the stands, remove the exhibits and special decorations as well as residual waste materials, used in the decoration of the stands, on time and schedules set by the CICES; in compliance with laws, regulations and local practices relating to waste. Beyond this deadline, all costs incurred by the failure to comply with these instructions shall be borne by the exhibitor. In addition, the CICES can remove the remaining exhibits and materials in a storage place of its choice, at the expense and risk of the exhibitor, and without being liable for any damage of total or partial loss.

11.02. Exhibitors must leave the stands, decorations, materials available to them in the state in which they





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were found. Any damage caused by their installation or goods on the equipment, the buildings or the occupied space, will be charged to the liable exhibitors on presentation of supporting evidence.

11.03. The exhibitor or his representative is required to comply with the exit procedure at the end of the exhibition: settle the balance of the participation charges, complete an exit form to be signed/sealed by the competent authorities of CICES, with affixing a barcode).

CHAPTER 12: DAMAGE

12.1. The term prejudice means «the material or moral damage suffered by a person by the act of a third party». At the Dakar International Trade Fair (FIDAK) harms may be:

- between exhibitors;
- between exhibitors / CICES;
- between exhibitors / services providers;
- between exhibitors/ visitors or customers.

12.2. When an exhibitor prejudice arises because of another exhibitor, both must, as far as possible resolve this dispute friendly. CICES must be kept aware of the conflict but is not committed to act as a mediator or arbitrator. If one of them decides to involve any authority, he is bound to prevent CICES from preserving the image of the FIDAK.

12.3. Should an injury arise from a dispute between an agreed service provider and an exhibitor, the latter send a written request to CICES. CICES will reply promptly at the request of the exhibitor provided it is legitimate and justified, and is bound only by an obligation of means.

12.4. Should the harm caused by the exhibitor detrimental to CICES, this latter puts on notice to stop the disorder. Any failure to comply with this provision will be subject to a written statement on which CICES will refer to deny participation of this Exhibitor in future events.

12.5. The CICES is committed to broadcast general information on the overall organization of the Dakar International Trade Fair (FIDAK).

12.6. The CICES does not intervene in disputes that may

arise between exhibitors and customers, and can in no way be responsible for any disputes that arise between exhibitors and visitors.

CHAPTER 13: MISCELLANEOUS PROVISIONS

13.01. CICES may cancel or postpone the event if it finds a notoriously insufficient enrollment. Registered exhibitors will then be reimbursed for the amount of the participation charges (deposit or full payment). Until the registration deadline, the exhibitor assumes the entire risk related to the possible non-fulfillment of the event, including the sole responsibility of the expenses he has incurred in anticipation of his participation in the event.

13.02. CICES may also cancel or postpone the event in case of force majeure. Can be considered as force majeure justifying, at any time, the cancellation or postponement of the event: all new situation (health, climatic, economic, political or social) a local, domestic, or international level, not reasonably foreseeable at the time of broadcasting the event to potential participants, beyond the control of CICES, and that make it impossible to organize the event or that involve public disorder risks that can seriously affect the organization and smooth running of the event or the safety of goods and people.

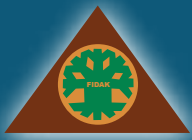
13.03. Any breach of the provisions of this Regulation, or specifications of the «guide» or «Exhibitor Manual» issued by the CICES may result, if necessary with the assistance of the gendarmes, to the closure of the stand of the offending exhibitor.

13.04. In such a situation, the amount, paid in respect of the participation of the exhibitor, is retained by the CICES, without prejudice to payment of the balance due, of any amount due, any other costs incurred to close the stand. CICES reserves the right to pursue the offending exhibitor for damages suffered.

13.05. Whatever the merits, the complaints of an exhibitor against another exhibitor or CICES are discussed away from the event and should not in any way disturb the peace or image of the FIDAK.

13.06. The exhibitor agrees not to apply to the courts before having previously implemented a friendly solution through CICES.



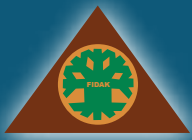


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13.07. In case of dispute, in principle, the courts of the place of the Dakar International Trade Fair (FIDAK), namely the Regional Court of Dakar- Senegal is the sole jurisdiction.

13.08. Any difficulties in interpretation of these General Regulations in the English version are resolved by reference to the direction of the General Regulations in its French version.





ADMINISTRATIVE INFORMATIONS

CUSTOMS CLEARANCE, FORMALITIES FOR PRODUCTS DISPATCHING, ENTRY AND EXIT

1. General customs clearance

By reason of the provisions stipulated in article 18 of the Customs Code and in compliance with the decree n° 91-1221, of 14 November 1991, a Verification Programme of imported goods (art. 1er) is developed throughout the territory of the Senegalese Republic.

Thus, the import of goods into Senegal should be checked prior to shipping operations, by a specialized control company, commissioned by the State for this purpose (art. 2), as for the quality, quantity, price and tariff.

The checking shall apply to all public or private imported goods. The inspection is mandatory for all the F.C.L containers (customized) called house-to-house.

With the coming into force of the contract signed by the Senegalese State with the new company mandated to carry out the pre-shipment inspections, the pre-shipment inspections and verification of imports have resumed its activities since 1st October 2001.

With respect to FOB values equal or higher than CFA Fr 1,000,000, all imported goods shall be subjected to a preliminary Declaration of Import (PID).

Since 15 October 2001, the PDI is applied to all FOB values equal or higher than CFA Fr 3,000,000.

By special dispensation, the imports by the export free-enterprises, the enterprises in free zone and free points and goods enjoying a tariff exemption, are exempted from inspections.

The provisions of the Customs Code provide that any import or export of goods must be subjected to a customs declaration (bill of entry), even in the case of exemption from duties and taxes.

This declaration shall be established by authorized Customs clearing agents, owners of the goods and beneficiaries of a Customs Bond Credit.

The customs clearing agent is notified by the importer, who sends him all documents related to the customs

clearance, such as: the commercial invoice, the bill of Lading, the EUR 1 Certificate, for the products of the European union or the Certificate of origin for third countries, prior to the preliminary declaration of import, the certificate of verification issued by the authorized verification company, the detail report and any other document required by the Customs Regulations, (sanitary and phyto-sanitary certificate, preliminary import declaration for food products and other certificates.

The determination of customs duties and taxes is done according to the following elements: the customs value, the tariff and the origin.

2. The general taxation law

The general taxation law is full taxation system determined by UEMOA according to a Common External Tariff (CET) applicable to all imported goods from third countries to the West African Economic and Monetary Union (UEMOA).

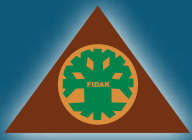
3. Import Prohibitions:

There are only few import prohibitions in Senegal. Only the products, which are likely to disturb public order or contrary to good moral standards, are rejected. Nevertheless, the country applies an embargo on some food products if they are proved to be unhealthy for the population.

4. Sanitary and phytosanitary regulation:

In the lack of Senegalese specific standards, the local practice consists in using international and especially, European standards. Generally speaking, the consumption of some flours and powders, chiefly for animal food of any origin is subjected to the production of a sanitary certificate delivered by the Directorate of breeding, as well as a quality certificate for food products. With regard to vegetable products, a phytosanitary certificate must be delivered by the Ministry of Agriculture.





ADMINISTRATIVE INFORMATIONS

5. Customs Regulation applicable to products to be exhibited at the Dakar International Trade Fair.

The following provisions are applicable to goods to be exhibited at the FIDAK :

- a) Materials, equipment and products imported by foreign exhibitors non-covered by an ATA Carnet or covered by an expired ATA Carnet, benefiting from temporary admission and exempted from giving a deposit;
- b) Duties and taxes paid for products sold during the holding of the Fair;
- c) Unsold goods must be subjected to re-exportation or put for consumption;
- d) All the temporary admission accounts should be settled sixty days (60) days after the closing of the fair at the latest.
- e) Products imported within the framework of the Fair shall be exempted from pre shipment inspection, made within the framework of Imports Checking.

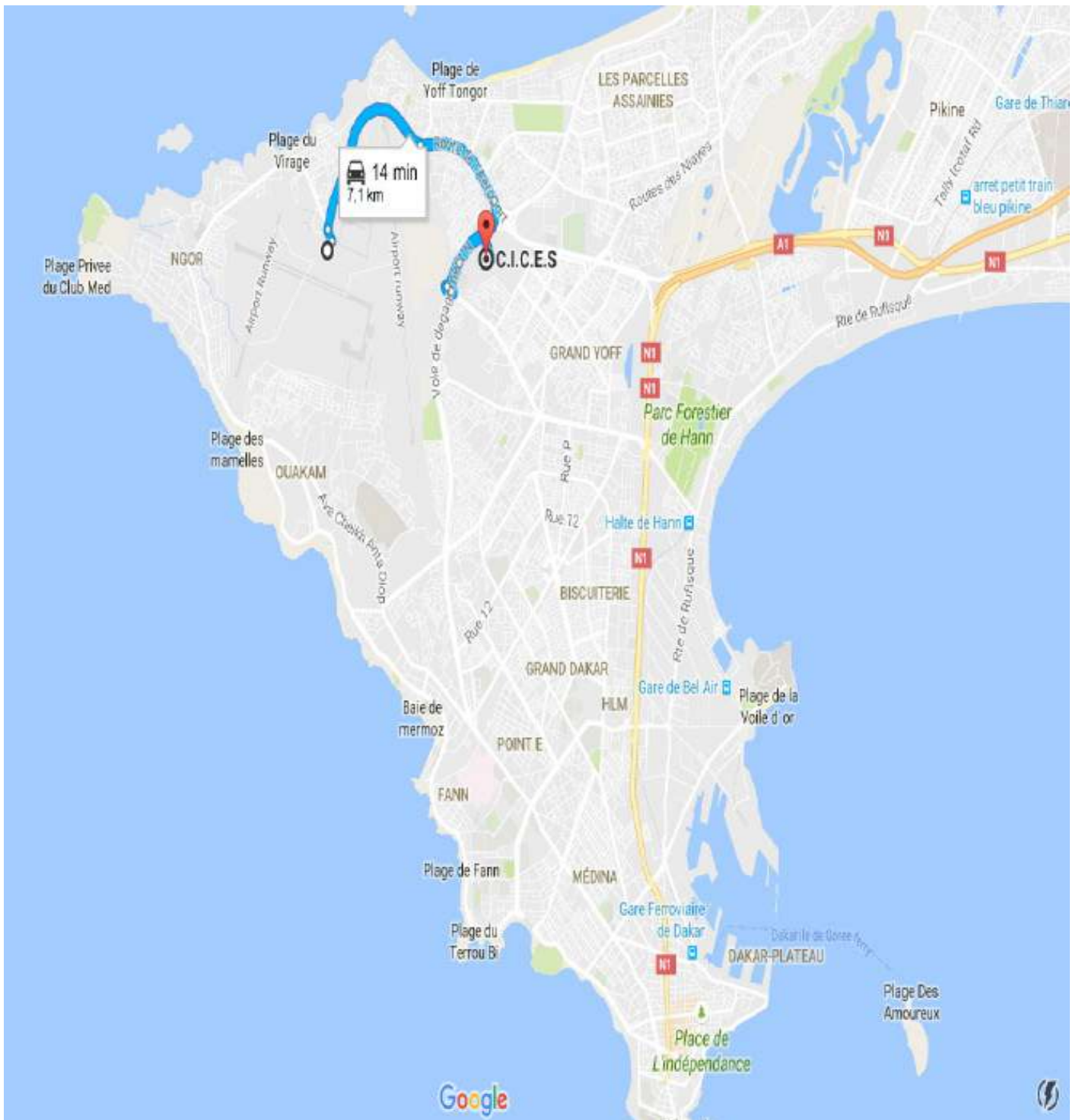
To facilitate customs clearance operations, it has been provided for the opening of a Customs Office within the Fairgrounds.

For further information, would you contact:

DIRECTION GENERALE
DES DOUANES
Bloc des Madeleines, Blvd de la République x Ave André
Peytavin
Po. Box: 4033 Dakar SENEGAL
Tel: 00 221 33 889 74 21
Fax: 00 221 33 821 44 84
E-mail: stdgd@douanes.sn
Website: www.douane.sn



COMING TO CICES





THE CONGRESS CENTRE

The main objective of the Centre international du Commerce extérieur du Sénégal (CICES) is to promote the trade expansion of Senegal through different forms and branches, particularly by developing trade exchanges between national economic operators and their foreign counterparts.

SERVICES PROVIDED BY CICES

- congress equipment rental (material for simultaneous translation, exhibition equipment, etc);
- exhibition booths fitting out;
- rental of conference rooms, offices, ad spaces, exhibition equipment and warehouses;
- partnerships for Trade shows organization

IBRAHIMA SECK ROOM



50-75 seats (depending on the style of layout), tables (seminars, workshops, etc.), mobile sound equipment

UNITÉ AFRICAINE ROOM



auditorium of more than 1,000 seats with a large podium, equipment for simultaneous translation (06 languages), sound equipment, dressing rooms, removable screen for projection, restrooms (lodges and public)

RESTAURANT



rooms that can accommodate breakfast, lunches or dinners (for business, press, ...),

VIP LOUNGE



Luxuriously led out room for the welcoming of distinguished guests participating in various events

4 AVRIL ROOM



200-250 seats (following layout), medium stage, tables (seminars, workgroups, etc.) simultaneous translation (03 languages), sound equipment, removable screen for projection

ALIOUNE DIOP ROOM



50-120 seats (depending on the style of layout); tables (seminars, workgroups, etc.), mobile sound equipment.

On this purpose, CICES activities are based on three (03) important points:

- 1) Trade opportunity services :
 - consulting services;
 - market surveys;
 - business information;
 - training;
- 2) Management of the Exhibition Ground;
 - organization of Trade fairs, specialized shows, public exhibitions, ...;
- 3) Management of the Congress Center.

THE EXHIBITION



GROUND



family or recreational events (wedding receptions, parties, induction days of schools, etc.)



CENTRE INTERNATIONAL DU COMMERCE EXTÉRIEUR DU SÉNÉGAL (CICES)